

# Optimizing Consumer Goods Labeling and Artwork Management

White Paper: Exploring the critical challenges of consumer goods labeling and artwork management and how the right software can deliver agility, brand consistency, and regulatory peace of mind.



## **Executive Summary**

The consumer goods sector navigates a dynamic landscape marked by rapid product cycles, evolving consumer preferences, and diverse regulatory requirements, all of which significantly impact labeling and artwork management. Companies must ensure adherence to a myriad of global and regional standards, including those for food safety, cosmetic ingredients, product warnings, and environmental claims. Simultaneously, there's immense pressure to maintain strong brand identity across vast product portfolios, adapt quickly to market trends, manage complex multilingual packaging, foster seamless collaboration across departments, and accelerate time-to-market without compromising compliance or consumer trust. Errors in this fast-paced environment can lead to costly recalls, reputational damage, and significant financial penalties.

Kallik Veraciti emerges as a specialized solution engineered to address these multifaceted challenges. It is a cloud-native, end-to-end labeling and artwork management platform designed to meet the unique demands of high-volume, highly regulated industries like consumer goods. Veraciti's core value proposition lies in establishing a validated "single source of truth" for all labeling content and artwork assets. By centralizing data, automating complex workflows from initial concept through design, approval, and production, and embedding rigorous compliance checks, the platform aims to significantly reduce errors, enhance operational efficiency, and boost market responsiveness. Furthermore, Kallik leverages Artificial Intelligence (AI) capabilities, including AI-powered onboarding and integration with AI-driven proofreading tools, to further streamline processes and improve accuracy.

In the competitive landscape, Kallik differentiates itself through its unified platform architecture, which manages the entire labeling lifecycle with a deep focus on granular content management (phrases, assets) as the foundation for agility and automation. This contrasts with competitors like Loftware, which offers strong enterprise labeling solutions often segmented for specific areas like supply chain and logistics; Seagull Scientific's BarTender, renowned for powerful label design and print automation but potentially less focused on holistic lifecycle management for brand and marketing assets; and Esko's WebCenter, which provides robust packaging workflow management within a broader suite covering the entire



packaging value chain, but may lack Kallik's depth in specialized label content control for diverse consumer product lines. Kallik's dedicated focus on regulated industry requirements and brand consistency, combined with its integrated, content-centric approach, positions Veraciti as a compelling solution for consumer goods companies seeking to master labeling complexity and future-proof their operations in a rapidly changing market.

## I. The Critical Imperative: Mastering Labeling and Artwork in Consumer Goods

Labeling and artwork management in the consumer goods sector is far more than a logistical exercise; it is a strategic function governed by dynamic market demands and a complex web of regulations, directly impacting brand integrity, market share, and consumer safety. The complexity stems from navigating a diverse regulatory environment, managing intricate operational processes, and mitigating the severe consequences of errors.

## A. The High Stakes of Compliance in a Global Regulatory Maze

Consumer goods companies operate within a constantly evolving and highly diverse set of international and national regulations governing every aspect of product labeling and packaging artwork. Key authorities and directives include:

- Food & Beverage: FDA regulations (e.g., nutrition labeling, allergen declarations), EU Food Information to Consumers (FIC) Regulation, country-specific dietary guidelines, and origin labeling.
- Cosmetics & Personal Care: FDA regulations for ingredients and warnings, EU Cosmetics Regulation (EC) No 1223/2009, and country-specific ingredient lists and safety warnings.
- General Product Safety: Regulations like the EU General Product Safety Directive, country-specific electrical safety standards, and toy safety directives, often requiring specific warnings and compliance marks (e.g., CE marking).
- Environmental & Sustainability Claims: Growing regulations around recyclability, recycled content, carbon footprint, and disposal instructions (e.g., EU Green Claims Directive, national recycling symbols).
- E-commerce Labeling: Requirements for digital representations of labels, often



needing to convey the same critical information as physical labels.

Compliance is non-negotiable. It is fundamental for gaining and maintaining market access, ensuring consumer safety, and avoiding severe repercussions. Failure to comply can result in product recalls, substantial fines, legal action, loss of market authorization, and significant damage to brand reputation. The sheer volume, detail, and dynamic nature of these global regulations, coupled with rapid product innovation cycles, impose a significant administrative and operational burden. Manual methods or generic software tools are inadequate for managing the intricate demands of consumer goods labeling and artwork management. The market has responded by developing specialized labeling and artwork management platforms designed specifically to automate processes, manage content centrally, and embed compliance checks throughout the labeling lifecycle, ensuring agility and accuracy.

## B. Common Pain Points: Agility, Brand Consistency, Collaboration, and Global Reach

Beyond regulatory hurdles, consumer goods companies grapple with significant operational challenges in their labeling and artwork management processes:

- Speed-to-Market and Agility: The consumer goods industry is characterized by rapid innovation, seasonal product launches, and frequent promotional campaigns. The need to quickly introduce new products, update packaging for marketing initiatives, or respond to market trends puts immense pressure on labeling processes. Delays in artwork approval or label production can lead to missed market opportunities and significant revenue loss.
- Brand Consistency and Integrity: Maintaining a consistent brand image across a
  vast and diverse product portfolio, multiple product lines, and various
  geographic markets is a monumental task. Inconsistent branding or inaccurate
  messaging on labels can dilute brand equity, confuse consumers, and erode
  trust. This is particularly challenging with frequent design updates and localized
  content.
- Accuracy and Version Control: Errors in labeling ranging from incorrect ingredient lists, outdated nutritional information, missing allergens, wrong promotional codes, or misaligned brand elements – are common. These often stem from manual data entry, inadequate proofreading, poor version control, and data residing in disconnected silos. Even minor mistakes can lead to



- product recalls, consumer dissatisfaction, and regulatory scrutiny.
- Collaboration Across Silos: Developing and approving consumer goods labels and artwork is inherently a cross-functional process, involving departments such as Marketing, Product Development, Regulatory Affairs, Legal, Supply Chain, and external partners like design agencies, printers, and translation services. Coordinating these diverse stakeholders, often working with disparate tools like email and spreadsheets, leads to communication breakdowns, inefficiencies, prolonged approval cycles, and a higher likelihood of errors.
- Global Reach and Localization: Multinational consumer goods companies
  market products across numerous countries, each with unique regulatory
  requirements, language needs, and cultural nuances. Maintaining brand
  consistency while ensuring compliance with local regulations and providing
  accurate translations across thousands of SKUs and product variants is
  incredibly complex. This requires robust template management, controlled
  vocabularies, and efficient translation workflows, which are difficult to manage
  without a centralized system.

These operational pain points are deeply interconnected. Inefficient processes or poor version control directly impact speed and accuracy. Fragmented systems and manual collaboration methods hinder both agility and consistency. The lack of a centralized platform makes managing global consistency and localization exponentially more difficult, increasing the risk of errors and non-compliance. Therefore, addressing this fragmentation with a unified, automated labeling and artwork management platform can create positive ripple effects, improving accuracy, accelerating timelines, facilitating collaboration, and ensuring global consistency in a more integrated manner. A single source of truth, for instance, enhances both accuracy and consistency, while automated workflows boost speed and reduce the potential for human error.

## C. The Escalating Cost of Errors: Recalls, Reputation, and Market Loss

Labeling and artwork errors in the consumer goods industry carry exceptionally high costs, extending far beyond simple correction expenses. These errors are a leading cause of product recalls, particularly in the food and beverage sector due to undeclared allergens or incorrect nutritional information.

The financial repercussions of a recall are substantial. Direct costs include



identifying and retrieving affected products, transportation, storage, destruction of recalled goods, notifying distributors and regulators, and potentially manufacturing replacement products. Indirect costs, however, are often far greater and longer-lasting. These can include significant litigation expenses, regulatory fines and penalties, damage to stock value, loss of sales during and after the recall, increased insurance premiums, costs associated with corrective actions and process improvements, and, most critically, severe damage to brand reputation and consumer trust. Polls consistently show that consumers are likely to switch brands or permanently avoid a recalled product, leading to long-term market share erosion.

Crucially, the most significant cost of labeling errors is the potential harm to consumers. Incorrect ingredient lists, misleading claims, missing safety warnings, or improper usage instructions can lead to allergic reactions, health issues, product misuse, or even injury.

Given these severe financial, reputational, and human costs, investing in robust labeling and artwork management solutions transcends mere operational efficiency; it becomes a fundamental risk mitigation strategy. Systems designed to prevent errors through automation, centralized data management, rigorous version control, and embedded compliance checks are essential for protecting the company's financial health, brand integrity, and, most importantly, consumer well-being and loyalty.

## II. Kallik Veraciti: A Unified Platform for Consumer Goods Labeling

Kallik Veraciti is presented as an enterprise labeling and artwork management software solution specifically engineered to address the intricate demands of high-volume, fast-moving consumer goods industries. Its architecture and capabilities are designed to tackle the core challenges of agility, brand consistency, compliance, and collaboration head-on.

## A. Core Architecture: Cloud-Native, Single Source of Truth

Veraciti is built as an end-to-end, cloud-native platform, typically hosted on Amazon Web Services (AWS) [21]. This cloud architecture offers inherent advantages crucial



for global consumer goods operations:

- Scalability: Easily adapts to growing product portfolios, rapid product launches, and business expansion, allowing for the quick onboarding of new brands, product lines, or regions.
- Accessibility: Provides secure, 24/7 access to the system for authorized users across the globe, facilitating collaboration across time zones and diverse teams.
- Real-time Collaboration: Enables teams in different locations to work concurrently on labeling projects, improving efficiency and reducing delays caused by asynchronous communication, crucial for fast-paced consumer markets.
- Automatic Updates: Ensures the platform is always running the latest version with necessary security patches and feature enhancements, deployed seamlessly without local installation requirements.
- Security and Reliability: Leverages the robust security infrastructure of major cloud providers, often exceeding the capabilities of individual on-premise setups, including strong backup and disaster recovery protocols, vital for protecting sensitive brand and product data.

A cornerstone of the Veraciti platform is the establishment of a "single source of truth" for all labeling and artwork components [21]. This involves digitizing and centralizing every asset - including brand guidelines, marketing phrases, legal disclaimers, translations, nutritional facts, ingredient lists, symbols, logos, images, and templates - within a unified, cloud-based repository. By eliminating the data silos commonly found in legacy systems or manual processes, this approach ensures consistency, enhances visibility, and provides rigorous control over all labeling content. Kallik emphasizes the alignment and potential integration of this single source of truth with other critical enterprise systems like Product Information Management (PIM), Master Data Management (MDM), Enterprise Resource Planning (ERP), and Product Lifecycle Management (PLM) systems, creating a more cohesive data ecosystem essential for consumer goods.

This architectural foundation - being cloud-native and centered around a single source of truth - directly aligns with key industry trends highlighted by market analysts like Gartner. The move away from fragmented, outdated legacy systems towards integrated, cloud-based platforms is identified as a critical step for organizations seeking agility, control, and efficiency in labeling and artwork



management. Kallik's Veraciti, therefore, represents a solution designed not just to solve current problems but to embody the strategic direction the market is heading, addressing the core challenge of disconnected systems and siloed data that plagues many organizations.

#### **B. Key Capabilities Tailored for Consumer Goods**

Veraciti offers a suite of features specifically designed to meet the demanding requirements of the consumer goods industry:

- End-to-End Workflow Automation & Collaboration: The platform provides fully customizable, role-based digital approval workflows. This streamlines the entire review and approval process, replacing manual handoffs (often via email or spreadsheets) with automated routing and task management. It ensures that the correct stakeholders (Marketing, R&D, Regulatory, QA, Legal, etc.) are involved at the appropriate stages, enhancing accountability and reducing cycle times, which is critical for rapid product launches and promotional cycles. This structured approach significantly improves collaboration across dispersed teams and external partners.
- Intelligent Asset and Phrase Management: At the heart of Veraciti are centralized asset and phrase libraries. These repositories store individual, pre-approved content components such as mandatory legal text, marketing copy, translated phrases, brand logos, nutritional panels, ingredient lists, and product images. Each component is subject to version control, allowing for standardization and reuse across multiple labels and artworks. A key feature is the 'Where used' search functionality, which allows users to instantly identify all instances where a specific asset or phrase is used and perform mass updates or replacements across potentially thousands of labels simultaneously, dramatically improving efficiency and ensuring consistency during regulatory changes, rebranding efforts, or promotional updates.
- Automated Artwork Generation (AAG): Veraciti incorporates an AAG engine that leverages the pre-approved assets and phrases stored in the central libraries, combined with intelligent, rules-based templates [15]. This allows the system to automatically assemble compliant and brand-consistent artwork files with minimal human intervention [15]. This contrasts sharply with traditional methods where designers manually populate templates with data, a process prone to errors and delays [15]. Kallik claims AAG can generate artwork in



- seconds or minutes, compared to weeks or months using manual processes [15]. This speed is crucial for consumer goods' fast-moving market. The platform also supports integration enabling designers to stream content directly into Adobe InDesign or Illustrator [21].
- Al-Enhanced Processes: Kallik incorporates Al to further enhance efficiency and accuracy. The platform features Al-powered onboarding to potentially accelerate system adoption and user training [22]. Furthermore, Kallik has partnered with GlobalVision to integrate its Al-powered proofreading tool, Verify [23]. This integration enables automated quality checks within the Veraciti workflow, comparing text, graphics, barcodes, and potentially Braille against approved master files to detect errors early in the process [23]. This aligns with the broader industry trend of leveraging Al in labeling and artwork management to reduce human error and improve process speed.
- Robust Audit Trails and Compliance Management: Compliance and traceability are woven into the fabric of Veraciti. The system provides full, real-time, uneditable audit logs that capture every action performed, providing complete traceability for regulatory scrutiny and internal quality control. It supports electronic signatures compliant with stringent regulations like FDA 21 CFR Part 11 (relevant for electronic records in food/cosmetics). Robust version control applies to both individual assets and final artwork. The platform is designed to help manage compliance with various consumer goods regulations (e.g., food labeling, warning statements, sustainability claims). Advanced reporting capabilities facilitate the generation of documentation required for audits and internal reviews.
- Integration Capabilities: Veraciti is designed to integrate with other core enterprise systems, including ERP, PLM, PIM (Product Information Management), and MDM platforms. This integration capability is crucial for maintaining data consistency across the organization, ensuring that label content accurately reflects master product data, marketing information, and creating a truly unified end-to-end process from product concept to shelf.

The interplay between Veraciti's Automated Artwork Generation, intelligent asset/phrase management, and automated workflows creates a powerful advantage for consumer goods companies. By ensuring that AAG utilizes only pre-approved, version-controlled components from the centralized libraries [21], the system inherently builds accuracy and brand consistency into the artwork from the outset. Automated workflows then expedite the approval of this high-integrity



artwork. This synergy allows consumer goods companies to achieve significant reductions in cycle times – Kallik cites improvements of up to 70% [21] and artwork generation in seconds – without sacrificing the meticulous accuracy and brand consistency demanded by the industry. This directly addresses the critical tension between speed-to-market and compliance/brand integrity that challenges many consumer goods organizations.

## III. Competitive Differentiation in the Consumer Goods Arena

While several vendors offer labeling and artwork management solutions, their approaches, strengths, and specific focus areas can differ significantly, particularly when viewed through the lens of the consumer goods industry's unique requirements for speed, brand consistency, and diverse regulatory adherence. Understanding these nuances is crucial for selecting the optimal platform.

#### A. Kallik vs. Loftware

- Overlap: Both Kallik and Loftware are significant players offering cloud-based, enterprise-grade labeling and artwork management solutions targeting regulated industries, including consumer goods. Both platforms emphasize features critical for compliance, robust workflow automation, and audit trail capabilities. Loftware has expanded its market footprint through strategic acquisitions, notably NiceLabel and Prisym ID, integrating their technologies into its portfolio [26].
- Kallik Differentiation: Kallik strongly positions Veraciti as a single, unified platform managing the complete end-to-end labeling lifecycle, from the granular management of individual content assets (phrases, symbols, translations, marketing copy) through automated artwork generation (AAG) to final print management [21]. The emphasis is on building compliance, brand consistency, and agility from the component level upwards within one integrated system. Kallik also highlights its AI capabilities, such as AI-powered onboarding and the integrated AI proofreading via its GlobalVision partnership [22, 23]. For consumer goods, Kallik's deep content control is particularly beneficial for managing complex ingredient lists, nutritional data, and multi-language promotional content.



 Loftware Differentiation: Loftware often presents a portfolio of solutions with a strong heritage in enterprise labeling and print management, encompassing broader supply chain and warehouse labeling functionalities [32]. While it offers artwork management, Loftware's strength often lies in high-volume, variable data printing and integration with ERP systems like SAP for operational labeling. Its modular approach can cater to specific needs within the broader consumer goods supply chain, but might require more integration effort for a holistic brand and content management solution across the entire artwork lifecycle.

While both vendors provide comprehensive solutions, their strategic emphasis appears distinct. Kallik champions an integrated, content-driven methodology within its unified Veraciti platform, focusing deeply on the management of artwork content itself to ensure brand consistency and rapid adaptation. Loftware, leveraging its scale and acquired technologies, offers powerful enterprise labeling capabilities alongside specialized solutions, potentially reflecting a strategy built on integrating best-of-breed components for different operational needs within the consumer goods supply chain.

### B. Kallik vs. Seagull Scientific (BarTender)

- Overlap: Both Kallik's Veraciti and Seagull Scientific's BarTender (particularly the Enterprise edition) offer features crucial for compliance and efficient label production in consumer goods, including support for various barcode and serialization standards (e.g., GS1). Both provide necessary security controls, user access management, and audit trail capabilities. Both utilize template-based approaches for label creation, with BarTender featuring "Intelligent Templates™" and Kallik using intelligent templates for AAG [3].
- Kallik Differentiation: Veraciti is fundamentally positioned as an enterprise-level artwork and labeling management system, designed for the entire lifecycle within regulated and brand-sensitive environments. Its core strengths lie in centralized control, complex workflow automation, collaboration features, and deep management of individual content assets (e.g., marketing phrases, legal disclaimers, nutritional data) driving AAG [21]. It is a cloud-native solution [21], offering the agility needed for frequent packaging changes in consumer goods.
- Seagull (BarTender) Differentiation: BarTender is widely recognized as a powerful and versatile label design and print automation software [14]. It



excels at creating complex labels, integrating with various data sources (e.g., databases, spreadsheets), and managing high-volume, on-demand printing across networks. Its strength lies in generating barcodes, RFID tags, and supporting a vast array of symbologies and industry standards for operational labeling. While the Enterprise edition includes compliance features like audit trails and e-signatures, its primary focus is often perceived as the design and automated printing stages rather than the holistic, collaborative artwork management lifecycle from initial marketing brief to obsolescence. BarTender offers multiple editions catering to different business sizes [35], and is available both on-premise and via BarTender Cloud [35].

The key distinction often lies in the primary focus and typical deployment context for consumer goods operations. Kallik Veraciti is built from the ground up as a comprehensive labeling and artwork management management platform addressing the intricate workflows, collaboration needs, and deep content control required by large, brand-driven organizations. BarTender, while highly capable and scalable to enterprise levels with strong compliance features, often starts from the perspective of label design and print automation for supply chain and operational labeling. For consumer goods companies needing deep, integrated control over the entire artwork lifecycle, including brand asset management and complex marketing approval workflows, Veraciti's dedicated management focus may offer advantages. BarTender excels where sophisticated design capabilities and high-performance variable data print automation are the primary drivers.

#### C. Kallik vs. Esko (WebCenter)

- Overlap: Both Kallik Veraciti and Esko WebCenter provide solutions aimed at managing packaging artwork and labeling processes, offering workflow automation, digital asset management capabilities, approval cycles, and tools designed to enhance collaboration, improve efficiency, and reduce errors. Both vendors target industries with high packaging demands, including consumer goods [37] and offer cloud-based deployment options [16].
- Kallik Differentiation: Kallik maintains a deep and specific focus on the
  management of labeling and artwork content the phrases, symbols, regulatory
  text, and other assets as the core foundation for ensuring compliance, brand
  consistency, and driving automation within regulated sectors [21]. Veraciti is
  presented as a single, unified platform dedicated to this labeling and artwork



- management lifecycle [21]. Kallik places strong emphasis on features directly addressing content accuracy and highlights its Automated Artwork Generation (AAG) capability as a key differentiator for rapid iteration and variant creation [15].
- Esko (WebCenter) Differentiation: Esko offers WebCenter as part of a much broader suite of tools covering the entire packaging value chain, from initial structural design (ArtiosCAD) and 3D visualization (Studio) to prepress automation (Automation Engine, ArtPro+) and digital asset management (Media Beacon) [16]. WebCenter functions primarily as the packaging project management and workflow hub that orchestrates processes across these different stages [16]. While highly applicable and used within consumer goods, WebCenter's feature set is inherently broader, potentially offering less depth in the specialized area of granular label content management and dynamic content updates compared to Kallik's dedicated focus. Esko also owns BLUE Software, another labeling and artwork management competitor, potentially integrated within its ecosystem [42].

The fundamental difference lies in their core domain expertise. Kallik excels in the specialized discipline of managing the content, compliance, and automation aspects of labeling and artwork, particularly for industries with stringent content requirements and frequent changes. Esko's strength is its comprehensive platform addressing the entire packaging development lifecycle, from concept and design through prepress and production management, with WebCenter serving as the central workflow engine. A consumer goods company whose primary challenge lies in managing complex and frequently updated label content (e.g., nutritional facts, promotional claims), ensuring brand consistency across diverse SKUs, and automating artwork creation based on centrally managed assets might find Kallik's focused approach highly suitable. Organizations seeking a platform that integrates labeling workflows tightly with structural packaging design, 3D visualization, and prepress operations may find Esko's broader suite more compelling.

## D. Consumer Goods labeling and artwork management Feature Comparison: Kallik vs. Competitors

The following table provides a comparative overview of key features relevant to the consumer goods industry across the discussed platforms. Feature availability and



depth may vary based on specific product editions or modules.

Feature	Kallik (Veraciti)	Loftware (Cloud Enterprise/Clin ical/Medical)	Seagull Scientific (BarTender Enterprise)	Esko (WebCenter)
Platform Architecture	Cloud-Native (AWS) [21]	Cloud-Based, On-Premise options likely available [26]	Cloud (BarTender Cloud) & On-Premise [35]	Cloud-Based & On-Premise options likely available [16]
End-to-End Workflow Automation	Yes, Built-in, Customizable, Role-based [4]	Yes, Configurable (e.g., Supply Chain workflows) [9]	Yes, supports workflow automation [14]	Yes, Core function for packaging projects [16]
Centralized Asset/Phrase Management	Yes, Core Feature, Granular Control (e.g., nutritional, marketing copy)	Yes, Content Management (e.g., for operational labels) [9]	Limited (Focus on template data sources) [14]	Yes (Integrates with DAM like MediaBeacon) [16]
Automated Artwork Generation (AAG)	Yes, Key Feature, Template/Asset- driven [15]	Less emphasized as native AAG; focuses on data printing	No (Focus on automated printing of designs) [14]	Less emphasized; focus on workflow/appro val [16]
Regulatory Compliance Support	Yes (e.g., Food labeling, warnings, e-signatures) [4]	Yes (e.g., general product safety, e-signatures) [9]	Yes (e.g., GS1, serialization, e-signatures) [3]	Yes (e.g., general packaging compliance) [37]
Audit Trail Capabilities	Yes, Full, Real-time, Secure [4]	Yes, Comprehensive [9]	Yes, Comprehensive, Secure [3]	Yes, Part of workflow tracking [16]
Brand Consistency	High (centralized	Moderate (focus on	Moderate (template-base	High (integrates with broader



Management	brand assets, AAG)	operational label consistency)	d consistency)	packaging design)
Validation Support/Docum entation	Yes, Mentioned [42]	"Industry-leadin g documentation" for regulated data [9]	Yes, Validation support mentioned [3]	Likely available, less emphasized in snippets
Integration Capabilities (ERP, PLM, PIM, etc.)	Yes (ERP, PLM, RIM, MDM) [4]	Yes (ERP, PLM, CSM, SAP emphasized)	Yes (ERP, WMS, Databases) [3]	Yes (Core Esko suite, other enterprise systems) [16]
Al Capabilities	Al Onboarding, Integrated Proofing (GlobalVision) [22, 23]	Less explicitly mentioned in snippets	Less explicitly mentioned in snippets	Less explicitly mentioned for labeling and artwork management (focus on broader automation)
Consumer Goods Specialization	High (Core focus on brand, marketing, compliance agility)	High (Strong in supply chain/operation al labeling)	High (Strong in variable data/barcode labeling)	High (Key industry vertical, strong in packaging design) [37]

Note: This table is based on information synthesized from the provided research snippets and may not represent the entirety of each vendor's offering. Direct vendor consultation is recommended for detailed evaluation.

# IV. Conclusion: Future-Proofing Consumer Goods Labeling with Kallik

## A. Recap of Kallik's Value Proposition for Consumer Goods

Kallik Veraciti presents a compelling value proposition for consumer goods organizations grappling with the complexities of labeling and artwork management.



Its unified, cloud-native platform directly confronts the critical industry challenges of rapid market changes, stringent regulatory compliance, the paramount need for brand consistency and accuracy, intense pressure for speed-to-market, and the difficulties of global collaboration across diverse product lines. By establishing a validated single source of truth for all labeling assets and automating workflows from end-to-end, Veraciti fundamentally aims to reduce the risk of costly errors, streamline operations, and enable greater market responsiveness.

The key benefits for consumer goods companies center on achieving guaranteed compliance with relevant regulations (e.g., food labeling, product warnings) through built-in features like electronic signatures and comprehensive audit trails. The platform's intelligent asset and phrase management, coupled with Automated Artwork Generation (AAG), significantly enhances accuracy while dramatically accelerating label creation and revision cycles – Kallik reports potential cycle time reductions of up to 70% [21]. This synergy between automation and controlled content directly addresses the speed-versus-brand integrity dilemma. Furthermore, the cloud architecture facilitates global collaboration and ensures enhanced traceability throughout the labeling lifecycle, ultimately improving operational efficiency, protecting brand reputation, and mitigating significant business risks.

## **B.** Alignment with Industry Trends and Future Outlook

Kallik Veraciti's architecture and feature set align closely with the dominant trends shaping the future of Labeling and Artwork Management in consumer goods, as identified by industry analysts like Gartner. The platform's cloud-native foundation [21], emphasis on creating a single source of truth, extensive workflow automation, and integration of AI capabilities [22, 23] position it not merely as a solution for current challenges, but as a forward-looking platform ready for the next evolution of labeling and artwork management.

The future of consumer goods labeling will likely involve deeper integration of AI and machine learning for predictive compliance checks, automated content generation, and advanced error detection, particularly for ingredient and nutritional data. There will be an increased focus on leveraging the data generated throughout the labeling process for business intelligence, consumer insights, and continuous improvement. Furthermore, the rise of smart packaging, connected labels (using QR codes, RFID, NFC), and personalized packaging points towards



greater interoperability requirements across the supply chain and direct-to-consumer channels, linking physical products to rich digital information flows and consumer experiences. Sustainability labeling and traceability will also become increasingly critical.

Platforms built on integrated, cloud-based architectures with a strong foundation in structured data management, like Kallik Veraciti, are inherently better positioned to adapt to these future demands. The agility offered by the cloud allows for easier deployment of new features and updates globally. A centralized single source of truth provides the clean, organized data essential for effective Al/ML applications and meaningful analytics. Automation frees up valuable human resources to focus on strategic initiatives rather than repetitive tasks. Consequently, adopting such modern labeling and artwork management platforms is not just about optimizing current operations; it is a strategic investment in adaptability, enabling consumer goods companies to navigate future regulatory shifts, embrace emerging technologies, and maintain a competitive edge in an increasingly complex and consumer-driven global market, unlike organizations constrained by rigid, siloed legacy systems.

#### **Works Cited**

- Understanding Electronic Records and Signatures: An Overview of 21 CFR Part 11, accessed on May 12, 2025, <a href="https://www.regdesk.co/understanding-electronic-records-and-signatures-an-overview-of-21-cfr-part-11/">https://www.regdesk.co/understanding-electronic-records-and-signatures-an-overview-of-21-cfr-part-11/</a>
- 2. EU MDR and Medical Device Labeling Compliance Kallik, accessed on May 12, 2025, <a href="https://www.kallik.com/industries/simplifying-fda-labeling-guidance">https://www.kallik.com/industries/simplifying-fda-labeling-guidance</a>
- Medical Device Labeling Software Solutions | BarTender, accessed on May 12, 2025,
  - https://www.bartendersoftware.com/solutions/industries/medical-devices
- 4. Pharmaceutical Labeling Management Software | Kallik, accessed on May 12, 2025, <a href="https://www.kallik.com/industries/pharmaceuticals">https://www.kallik.com/industries/pharmaceuticals</a>
- 5. Medical Device Artwork and Labeling Software | Kallik, accessed on May 12, 2025, <a href="https://www.kallik.com/industries/medical-devices">https://www.kallik.com/industries/medical-devices</a>
- 6. Your Clinical Trial Labeling: Sturdy Footing or Achilles Heel?, accessed on May 12, 2025,
  - https://awtlabelpack.com/your-clinical-trial-labeling-sturdy-footing-or-achilles-h



- eel/
- 7. Artwork Change Control Management in the Pharma Industry, accessed on May 12, 2025,
  - https://zamann-pharma.com/2025/02/24/artwork-change-control-management -in-the-pharma-industry/
- 8. Importance of Pharmaceutical Artwork Management in 2025 Signify, accessed on May 12, 2025,
  - https://www.getsignify.com/blog/pharmaceutical-artwork-management
- 9. Loftware Cloud Clinical Trials | Clinical Trials Label design and ..., accessed on May 12, 2025,
  - https://www.loftware.com/products/labeling/loftware-cloud-clinical-trials
- 10. Navigating FDA Guidelines for Pharmaceutical Packaging: A Focus on Packaging Artwork, accessed on May 12, 2025, <a href="https://www.schlafenderhase.com/shblog/navigating-fda-guidelines-pharmaceutical-packaging-artwork">https://www.schlafenderhase.com/shblog/navigating-fda-guidelines-pharmaceutical-packaging-artwork</a>
- 11. Guide to FDA Drug Product Recalls Avoidance Zamann Pharma Support GmbH, accessed on May 12, 2025, <a href="https://zamann-pharma.com/2025/01/29/guide-to-fda-drug-product-recalls-avoidance/">https://zamann-pharma.com/2025/01/29/guide-to-fda-drug-product-recalls-avoidance/</a>
- 12. Why Proofreading Pharma Packaging Artwork is a Complex Challenge And How to Solve It, accessed on May 12, 2025, <a href="https://www.manageartworks.com/blog-post/why-proofreading-pharma-packaging-artwork-is-a-complex-challenge-and-how-to-solve-it">https://www.manageartworks.com/blog-post/why-proofreading-pharma-packaging-artwork-is-a-complex-challenge-and-how-to-solve-it</a>
- 13. Automate your label review and approval workflow Loftware, accessed on May 12, 2025, <a href="https://www.loftware.com/products/labeling/loftware-cloud-enterprise/workflow">https://www.loftware.com/products/labeling/loftware-cloud-enterprise/workflow</a>
- 14. Pharmaceutical Labeling Software | BarTender, accessed on May 12, 2025, <a href="https://www.bartendersoftware.com/solutions/industries/pharmaceutical">https://www.bartendersoftware.com/solutions/industries/pharmaceutical</a>
- 15. Automation in Cosmetic Labeling and Artwork: The Answer to Your Marketing Consistency Problems | kallik-new, accessed on April 29, 2025, <a href="https://www.kallik.com/resources/blog/automation-in-cosmetics-and-artwork">https://www.kallik.com/resources/blog/automation-in-cosmetics-and-artwork</a>
- 16. Artwork Management Why Choose Esko, accessed on May 12, 2025, <a href="https://www.esko.com/en/why-esko/artwork-management">https://www.esko.com/en/why-esko/artwork-management</a>
- 17. February 2023 Material Handling Network Issuu, accessed on April 29, 2025, <a href="https://issuu.com/mhnetwork/docs/net2302">https://issuu.com/mhnetwork/docs/net2302</a> full



- 18. Futureproofing Labeling & Artwork Management: Key Insights from Gartner's Supply Chain Packaging Report Kallik, accessed on April 29, 2025, <a href="https://www.kallik.com/blog/futureproofing-labeling-artwork-management-insights-gartners-supply-chain-packaging-report">https://www.kallik.com/blog/futureproofing-labeling-artwork-management-insights-gartners-supply-chain-packaging-report</a>
- 19. Treating the Symptoms of a Drug Recall Marsh, accessed on May 12, 2025, https://www.marsh.com/content/dam/marsh/Documents/PDF/asia/en\_asia/Life\_Sciences\_Risk\_Study\_Aug2018.pdf
- 20. Labeling Challenges in Clinical Trials: Ensuring Compliance and Patient Safety | Freyr Global Regulatory Solutions and Services Company, accessed on May 12, 2025,
  - https://www.freyrsolutions.com/blog/labeling-challenges-in-clinical-trials-ensuring-com-pliance-and-patient-safety
- 21. Kallik: End-to-End Labeling and Artwork Management Software, accessed on May 12, 2025, https://www.kallik.com/
- 22. Introducing Kallik Veraciti™ End-to-end labeling and artwork management YouTube, accessed on May 12, 2025, <a href="https://www.youtube.com/watch?v=hiEbKDmpMss">https://www.youtube.com/watch?v=hiEbKDmpMss</a>
- 23. Kallik partners with GlobalVision to strengthen quality control Label and Narrow Web, accessed on May 12, 2025, <a href="https://www.labelandnarrowweb.com/breaking-news/kallik-partners-with-globalvision-to-strengthen-quality-control/">https://www.labelandnarrowweb.com/breaking-news/kallik-partners-with-globalvision-to-strengthen-quality-control/</a>
- 24. Kallik Veraciti & Verify Integration: Smarter Labeling & Artwork Management GlobalVision, accessed on May 12, 2025, <a href="https://www.globalvision.co/partners/kallik">https://www.globalvision.co/partners/kallik</a>
- 25. FDA compliant labeling software | Loftware, accessed on May 12, 2025, https://www.loftware.com/solutions/regulations/FDA-compliance
- 26. Barcode Labeling Software and Artwork Management, accessed on April 29, 2025, <a href="https://www.loftware.com/">https://www.loftware.com/</a>
- 27. Enterprise Labeling Software Market to Reach US\$ 761.0 Mn at a CAGR of 6.8% in 2027, accessed on April 29, 2025, <a href="https://www.theinsightpartners.com/reports/enterprise-labeling-software-market">https://www.theinsightpartners.com/reports/enterprise-labeling-software-market</a>
- 28. Loftware in the news March 2023: Accel-KKR's investment in Loftware, supply chain management, and cloud labeling, accessed on April 29, 2025, <a href="https://www.loftware.com/resources/blog-posts/2023/loftware-in-the-news-march-2023">https://www.loftware.com/resources/blog-posts/2023/loftware-in-the-news-march-2023</a>



- 29. Enterprise Labeling Software Market Size, Share & Forecast, accessed on April 29, 2025, https://www.verifiedmarketresearch.com/product/enterprise-labeling-software
  - https://www.verifiedmarketresearch.com/product/enterprise-labeling-software -market/
- 30. Kallik Veraciti Reviews in 2025 SourceForge, accessed on April 29, 2025, <a href="https://sourceforge.net/software/product/Kallik-Veraciti/">https://sourceforge.net/software/product/Kallik-Veraciti/</a>
- 31. Best Label and Artwork Management Software Applications..., accessed on April 29, 2025,
  - https://www.gartner.com/reviews/market/label-and-artwork-management-software-applications
- 32. Labeling HAS A SIGNIFICANT IMPACT ON BUSINESS AND SUPPLY CHAIN EFFICIENCIES AWS, accessed on April 29, 2025, <a href="https://scg-lm.s3.amazonaws.com/pdfs/loftware\_wp\_5\_labeling\_trends\_2020\_0\_11320.pdf">https://scg-lm.s3.amazonaws.com/pdfs/loftware\_wp\_5\_labeling\_trends\_2020\_0\_11320.pdf</a>
- 33. Top 5 Trends for 2023: Embracing composable business models for agile and resilient labeling operations Loftware, accessed on April 29, 2025, <a href="https://www.loftware.com/resources/blog-posts/2023/top-5-trends-for-2023-e">https://www.loftware.com/resources/blog-posts/2023/top-5-trends-for-2023-e</a> <a href="mailto:mbracing-composable-business-models-for-agile-and-resilient-labeling-operations">mbracing-composable-business-models-for-agile-and-resilient-labeling-operations</a>
- 34. Unique Device Identifier (UDI) Labels Vivid Data Group, accessed on May 12, 2025, <a href="https://vividdatagroup.com/research/applications/supply-chain-compliance/unique-de-vice-identifier-udi-labels/">https://vividdatagroup.com/research/applications/supply-chain-compliance/unique-de-vice-identifier-udi-labels/</a>
- 35. BarTender: Barcode Label Design and Printing Software, accessed on April 29, 2025, <a href="https://www.seagullscientific.com/">https://www.seagullscientific.com/</a>
- 36. A Complete Guide to BarTender Barcoding Software for Business, accessed on May 12, 2025,
  - https://www.barcoding.co.uk/bartender-barcoding-software-guide/
- 37. Life Sciences | Industries We Serve | Why Choose Esko, accessed on May 12, 2025, <a href="https://www.esko.com/en/why-esko/life-sciences">https://www.esko.com/en/why-esko/life-sciences</a>
- 38. WebCenter | Artwork & Label Management Software Esko, accessed on May 12, 2025, <a href="https://www.esko.com/en/products/webcenter">https://www.esko.com/en/products/webcenter</a>
- 39. Best Practices to Meet 21 CFR Part 11 Audit Trail Requirements Remington-Davis, accessed on May 12, 2025, <a href="https://www.remdavis.com/news/21-cfr-part-11-audit-trail-requirements">https://www.remdavis.com/news/21-cfr-part-11-audit-trail-requirements</a>
- 40. Tip Tuesday 21 CFR Part 11 Electronic Records: Part 3 Audit Trails YouTube,



- accessed on May 12, 2025, <a href="https://www.youtube.com/watch?v=Xhb8ltci281">https://www.youtube.com/watch?v=Xhb8ltci281</a>
- 41. Transforming Pharmaceutical Labeling and Artwork Management with AI Freyr Solutions, accessed on May 12, 2025, <a href="https://www.freyrsolutions.com/blog/transforming-pharmaceutical-labeling-an-d-artwork-management-with-ai">https://www.freyrsolutions.com/blog/transforming-pharmaceutical-labeling-an-d-artwork-management-with-ai</a>
- 42. win/Labeling-And-Artwork-Management-Software-Market/Labeling-And-Artwork-Management-Software-Market.md at main jayshriwaydande2024/win GitHub, accessed on April 29, 2025, <a href="https://github.com/jayshriwaydande2024/win/blob/main/Labeling-And-Artwork-Management-Software-Market/Labeling-And-Artwork-Management-Software-Market.md">https://github.com/jayshriwaydande2024/win/blob/main/Labeling-And-Artwork-Management-Software-Market/Labeling-And-Artwork-Management-Software-Market.md</a>
- 43. Annual reports Exxon Mobil Investor Relations, accessed on May 1, 2025, <a href="https://investor.exxonmobil.com/sec-filings/annual-reports">https://investor.exxonmobil.com/sec-filings/annual-reports</a>
- 44. Future-Proof Your Labeling and Artwork Management: Insights from Gartner's New 2025 Technology Trends Guide Kallik, accessed on April 29, 2025, <a href="https://www.kallik.com/resources/blog/futureproof-labeling-artwork-management-gartner-technology-trends-guide-2025">https://www.kallik.com/resources/blog/futureproof-labeling-artwork-management-gartner-technology-trends-guide-2025</a>
- 45. Global Labeling and Artwork Management Software Market Research Report 2024, accessed on April 29, 2025, <a href="https://reports.valuates.com/market-reports/QYRE-Auto-27D10034/global-labeling-and-artwork-management-software">https://reports.valuates.com/market-reports/QYRE-Auto-27D10034/global-labeling-and-artwork-management-software</a>
- 46. investor.exxonmobil.com, accessed on May 1, 2025, https://investor.exxonmobil.com/sec-filings/annual-reports/content/000119312 5-24-092555/0001193125-24-092555.pdf
- 47. Enterprise labeling software market 2023-2027: A descriptive analysis of parent market, five forces model, market dynamics, and segmentation Technavio PR Newswire, accessed on April 29, 2025, <a href="https://www.prnewswire.com/news-releases/enterprise-labeling-software-market-2023-2027-a-descriptive-analysis-of-parent-market-five-forces-model-market-dynamics-and-segmentation---technavio-301701683.html">https://www.prnewswire.com/news-releases/enterprise-labeling-software-market-dynamics-and-segmentation---technavio-301701683.html</a>
- 48. Compare Accompa vs. Kallik Veraciti in 2025 Slashdot, accessed on April 29, 2025, https://slashdot.org/software/comparison/Accompa-vs-Kallik-Veraciti/
- 49. 7 Best Labeling and Artwork Management Software Verified Market Research, accessed on April 29, 2025, <a href="https://www.verifiedmarketresearch.com/blog/best-labeling-and-artwork-management-software/">https://www.verifiedmarketresearch.com/blog/best-labeling-and-artwork-management-software/</a>



- 50. ExxonMobil announces plans to 2030 that build on its unique advantages, accessed on May 1, 2025, <a href="https://corporate.exxonmobil.com/news/news-releases/2024/1211\_exxonmobil-announces-plans-to-2030-that-build-on-its-unique-advantages">https://corporate.exxonmobil.com/news/news-releases/2024/1211\_exxonmobil-announces-plans-to-2030-that-build-on-its-unique-advantages</a>
- 51. Our List of 10 Software Private Equity Firms Investing to Watch, accessed on April 29, 2025, <a href="https://softwareequitv.com/blog/top-software-private-equitv-firms">https://softwareequitv.com/blog/top-software-private-equitv-firms</a>
- 52. Enterprise Labeling Software Market size is set to grow by USD 133.9 million from 2024-2028, Rise in adoption of enterprise labeling to boost the market growth, Technavio PR Newswire, accessed on April 29, 2025, <a href="https://www.prnewswire.com/news-releases/enterprise-labeling-software-market-size-is-set-to-grow-by-usd-133-9-million-from-2024-2028--rise-in-adoption-of-enterprise-labeling-to-boost-the-market-growth-technavio-302192376.html">https://www.prnewswire.com/news-releases/enterprise-labeling-software-market-growth-technavio-302192376.html</a>
- 53. Enterprise Labeling Software Market Size, Forecast, 2033 Business Research Insights, accessed on April 29, 2025, <a href="https://www.businessresearchinsights.com/market-reports/enterprise-labeling-software-market-110304">https://www.businessresearchinsights.com/market-reports/enterprise-labeling-software-market-110304</a>
- 54. Accompa vs. Kallik Veraciti Comparison SourceForge, accessed on April 29, 2025, <a href="https://sourceforge.net/software/compare/Accompa-vs-Kallik-Veraciti/">https://sourceforge.net/software/compare/Accompa-vs-Kallik-Veraciti/</a>
- 55. Enterprise Labeling Software Market Growth Analysis 2034, accessed on April 29, 2025, <a href="https://www.marketresearchfuture.com/reports/enterprise-labeling-software-market-31295">https://www.marketresearchfuture.com/reports/enterprise-labeling-software-market-31295</a>
- 56. How ExxonMobil Makes Money Investopedia, accessed on May 1, 2025, <a href="https://www.investopedia.com/how-exxonmobil-makes-money-5116766">https://www.investopedia.com/how-exxonmobil-makes-money-5116766</a>
- 57. ExxonMobil reports dramatic fall in annual net profit, but still racks up second-largest ever numbers Upstream Online, accessed on May 1, 2025, <a href="https://www.upstreamonline.com/finance/exxonmobil-reports-dramatic-fall-in-annual-net-profit-but-still-racks-up-second-largest-ever-numbers/2-1-1592960">https://www.upstreamonline.com/finance/exxonmobil-reports-dramatic-fall-in-annual-net-profit-but-still-racks-up-second-largest-ever-numbers/2-1-1592960</a>
- 58. ManageArtworks | Packaging & labeling artwork management..., accessed on April 29, 2025, <a href="https://www.manageartworks.com/">https://www.manageartworks.com/</a>
- 59. ExxonMobil Announces 2024 Results Business Wire, accessed on May 1, 2025, <a href="https://www.businesswire.com/news/home/20250130143343/en/ExxonMobil-Announces-2024-Results">https://www.businesswire.com/news/home/20250130143343/en/ExxonMobil-Announces-2024-Results</a>
- 60. ExxonMobil announces 2023 results, accessed on May 1, 2025, https://corporate.exxonmobil.com/news/news-releases/2024/0202 exxonmobil



- -announces-2023-results
- 61. Executive Roundtable: Innovations in Global Pharma Labeling, accessed on April 29, 2025, <a href="https://www.pharmexec.com/view/executive-roundtable-innovations-in-global-pharma-labeling">https://www.pharmexec.com/view/executive-roundtable-innovations-in-global-pharma-labeling</a>
- 62. ExxonMobil Guyana reports US\$2.9 billion in 2023 profit OilNOW, accessed on May 1, 2025, <a href="https://oilnow.gy/featured/exxonmobil-guyana-reports-us2-9-billion-in-2023-profit/">https://oilnow.gy/featured/exxonmobil-guyana-reports-us2-9-billion-in-2023-profit/</a>
- 63. ExxonMobil announces second-quarter 2024 results, accessed on May 1, 2025, <a href="https://corporate.exxonmobil.com/news/news-releases/2024/0802\_exxonmobil-announces-second-quarter-2024-results">https://corporate.exxonmobil.com/news/news-releases/2024/0802\_exxonmobil-announces-second-quarter-2024-results</a>
- 64. Malaysia Industrial Wastewater Treatment Service Market | By Type Google Sites, accessed on April 29, 2025, <a href="https://sites.google.com/view/adfusionmarket/food/malaysia-industrial-wastew">https://sites.google.com/view/adfusionmarket/food/malaysia-industrial-wastew</a> ater-treatment-service-market-by-type
- 65. Business-Boosting Benefits of Cloud Labeling, accessed on April 29, 2025, <a href="https://brandywinelabelprinting.com/wp-content/uploads/2023/07/7-Business-Boostin-g-Benefits-of-Cloud-Labeling\_A4.pdf">https://brandywinelabelprinting.com/wp-content/uploads/2023/07/7-Business-Boostin-g-Benefits-of-Cloud-Labeling\_A4.pdf</a>
- 66. Perigord Life Science Solutions | Bringing Life Science Products to ..., accessed on April 29, 2025, <a href="https://www.perigord-as.com/">https://www.perigord-as.com/</a>
- 67. ExxonMobil Announces 2024 Results, accessed on May 1, 2025, <a href="https://investor.exxonmobil.com/company-information/press-releases/detail/1">https://investor.exxonmobil.com/company-information/press-releases/detail/1</a> <a href="https://investor.exxonmobil-announces-2024-results">180/exxonmobil-announces-2024-results</a>
- 68. Don't Let the Label Get in the Way | Contract Pharma, accessed on April 29, 2025, https://www.contractpharma.com/dont-let-the-label-get-in-the-way/
- 69. 8-K-10/27/2023 Exxon Mobil Corporation, accessed on May 1, 2025, https://investor.exxonmobil.com/sec-filings/all-sec-filings/content/0000034088-23-000054/0000034088-23-000054.pdf
- 70. Delivered industry-leading 2023 earnings of \$36.0 billion1, generated \$55.4 billion of cash flow from operating activities and distributed \$32.4 billion to shareholders SEC.gov, accessed on May 1, 2025, <a href="https://www.sec.gov/Archives/edgar/data/34088/000003408824000007/f8k4q23991.htm">https://www.sec.gov/Archives/edgar/data/34088/000003408824000007/f8k4q23991.htm</a>
- 71. ExxonMobil Announces First-Quarter 2024 Results Business Wire, accessed on May 1, 2025,



- https://www.businesswire.com/news/home/20240425883047/en/ExxonMobil-Announc-es-First-Quarter-2024-Results
- 72. Market-Research-Report-List-1/enterprise-labeling-software-market.md at main GitHub, accessed on April 29, 2025, <a href="https://github.com/iwanesucices/Market-Research-Report-List-1/blob/main/enterprise-labeling-software-market.md">https://github.com/iwanesucices/Market-Research-Report-List-1/blob/main/enterprise-labeling-software-market.md</a>
- 73. ExxonMobil Announces 2023 Results, accessed on May 1, 2025, <a href="https://investor.exxonmobil.com/news-events/press-releases/detail/1156/exxonmobil-announces-2023-results">https://investor.exxonmobil.com/news-events/press-releases/detail/1156/exxonmobil-announces-2023-results</a>
- 74. ExxonMobil announces 2024 results, accessed on May 1, 2025, <a href="https://corporate.exxonmobil.com/news/news-releases/2025/0131\_exxonmobil-announc-es-2024-results">https://corporate.exxonmobil.com/news/news-releases/2025/0131\_exxonmobil-announc-es-2024-results</a>
- 75. 2023 Financial and Operating data cloudfront.net, accessed on May 1, 2025, https://d1io3yog0oux5.cloudfront.net/bb54b6c8a6e86edf258b9b1b59128702/ex xon-mobil/files/491682/2023 Financial and Operating Data-\_Final.pdf
- 76. Exxon Mobil Corporation Annual Reports.com, accessed on May 1, 2025, <a href="https://www.annualreports.com/Company/exxon-mobil-corporation">https://www.annualreports.com/Company/exxon-mobil-corporation</a>
- 77. Bottle Labeling Machines Market Research Report 2032 Dataintelo, accessed on April 29, 2025, https://dataintelo.com/report/global-bottle-labeling-machines-market
- 78. Definition of Labeling And Artwork Management Gartner ..., accessed on April 29, 2025, <a href="https://www.gartner.com/en/information-technology/glossary/labeling-artwork">https://www.gartner.com/en/information-technology/glossary/labeling-artwork</a>
  - -manag-ement
- 79. ExxonMobil Product Solutions Spotlight cloudfront.net, accessed on May 1, 2025, https://d1io3yog0oux5.cloudfront.net/\_617e0cf4b68678d56867863865697919/exxonm-obil/db/2260/22129/presentation/EMPS+Spotlight+-+final+%28website %29.pdf
- 80. Smart manufacturing offers clear benefits and cost savings Loftware, accessed on April 29, 2025, <a href="https://www.loftware.com/resources/blog-posts/2025/smart-manufacturing-offers-clea-r-benefits-and-cost-savings">https://www.loftware.com/resources/blog-posts/2025/smart-manufacturing-offers-clea-r-benefits-and-cost-savings</a>
- 81. ExxonMobil Wikipedia, accessed on May 1, 2025, https://en.wikipedia.org/wiki/ExxonMobil
- 82. Labeling and Artwork Management Software Market Size, Scope, accessed on



April 29, 2025,

beling-to-Boost-Growth-Technavio

- https://www.openpr.com/news/3756833/labeling-and-artwork-management-software-market-size-scope
- 83. Compare BatchMaster vs. Kallik Veraciti in 2025 Slashdot, accessed on April 29, 2025,
  - https://slashdot.org/software/comparison/BatchMaster-vs-Kallik-Veraciti/
- 84. Global Enterprise Labeling Software Market 2019-2023 | Increasing Demand for Dynamic Labeling to Boost Growth | Technavio | Business Wire, accessed on April 29, 2025, <a href="https://www.businesswire.com/news/home/20190417005608/en/Global-Enterprise-La-beling-Software-Market-2019-2023-Increasing-Demand-for-Dynamic-La">https://www.businesswire.com/news/home/20190417005608/en/Global-Enterprise-La-beling-Software-Market-2019-2023-Increasing-Demand-for-Dynamic-La</a>
- 85. 7 best construction equipment rental software streamlining inventory management and costs, accessed on April 29, 2025, <a href="https://www.verifiedmarketresearch.com/blog/best-construction-equipment-rental-sof-tware/">https://www.verifiedmarketresearch.com/blog/best-construction-equipment-rental-sof-tware/</a>
- 86. Enterprise Labeling Software Market Size and Growth Analysis 202, accessed on April 29, 2025, <a href="https://southeast.newschannelnebraska.com/story/52142025/enterprise-labeling-soft-ware-market-size-and-growth-analysis-2024-2032-104-pages">https://southeast.newschannelnebraska.com/story/52142025/enterprise-labeling-soft-ware-market-size-and-growth-analysis-2024-2032-104-pages</a>
- 87. Labeling and Artwork Management Software Global Market Share, accessed on April 29, 2025, <a href="https://www.marketresearchreports.com/mrrpb5/labeling-and-artwork-management-software-global-market-share-and-ranking-overall-sales-and-">https://www.marketresearchreports.com/mrrpb5/labeling-and-artwork-management-software-global-market-share-and-ranking-overall-sales-and-</a>
- 88. Labeling And Artwork Management Software Market Size openPR.com, accessed on April 29, 2025, <a href="https://www.openpr.com/news/3968050/labeling-and-artwork-management-so-ftware-market-size">https://www.openpr.com/news/3968050/labeling-and-artwork-management-so-ftware-market-size</a>
- 89. accessed on January 1, 1970, <a href="https://www.esko.com/en/products/packaging-management">https://www.esko.com/en/products/packaging-management</a>
- 90. United States Labeling and Artwork Management Application Market, accessed on April 29, 2025,
  - https://www.qyresearch.com/reports/90504/labeling-artwork-management
- 91. Exxon Mobil Investor Relations, accessed on May 1, 2025, https://investor.exxonmobil.com/
- 92. Earnings Exxon Mobil Investor Relations, accessed on May 1, 2025,



- https://investor.exxonmobil.com/earnings
- 93. xom-20231231 SEC.gov, accessed on May 1, 2025, https://www.sec.gov/Archives/edgar/data/34088/000003408824000018/xom-20 231231.htm
- 94. ExxonMobil spoke at Barclays 38th Annual CEO Energy & Power Conference, accessed on May 1, 2025, <a href="https://investor.exxonmobilresources.com/home/index.html">https://investor.exxonmobilresources.com/home/index.html</a>
- 95. corporate.exxonmobil.com, accessed on May 1, 2025, https://corporate.exxonmobil.com/news/news-releases/2024/0202\_exxonmobil -announc-es-2023-results#:~:text=Delivered%20full%2Dyear%202023%20earni ngs, %240.7%20billion%20during%20the%20quarter.
- 96. FDA Compliance CFR Part 11 Loftware, accessed on May 12, 2025, https://help.loftware.com/lps-kb/content/installation%20and%20configuration/fda compliance cfr part 11.htm?TocPath=ARTICLES%7CInstallation%20and%20configurati-on%7C 13
- 97. Compare Kallik Veraciti vs. Loftware Cloud Clinical Trials in 2025 Slashdot, accessed on May 12, 2025, <a href="https://slashdot.org/software/comparison/Kallik-Veraciti-vs-Loftware-Cloud-Clinical-Tri-als/">https://slashdot.org/software/comparison/Kallik-Veraciti-vs-Loftware-Cloud-Clinical-Tri-als/</a>
- 98. accessed on January 1, 1970, <a href="https://www.kallik.com/platform/veraciti-label-and-artwork-management-softw">https://www.kallik.com/platform/veraciti-label-and-artwork-management-softw</a> are

